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FOR IMMEDIATE RELEASE

New Charter Technologies Brings Massachusetts-Based BNMC Into Fold

Partnership aims to bolster service offerings and broaden market reach, a significant step forward for both organizations

(Denver, CO) May 2, 2024 – [New Charter Technologies](#), a portfolio company of Palo Alto-based private equity firm Oval Partners, recently announced a partnership with BNMC, a prominent managed services provider (MSP) and IT consulting company based in Woburn, Massachusetts with additional office in Nashua, New Hampshire.

Since its inception in 1988, BNMC has consistently delivered top-notch IT managed services and innovative solutions that cater to a variety of business requirements. Their extensive range of services as an MSP includes technical support, centralized monitoring and management, vCIO strategic services, and technology alignment. They also offer advanced IT infrastructure solutions such as virtualization, comprehensive cloud services, network architecture, cybersecurity and risk management, virtual machine hosting, and data availability and protection. This ensures a robust and secure IT environment for their clients.

BNMC has a history of addressing business challenges and enhancing overall profitability and productivity, solidifying their status as a reliable IT ally.

Roger Michelson, president and CEO of BNMC, expressed enthusiasm about the partnership, stating, "Joining forces with New Charter represents a significant milestone for BNMC. We believe that the future of the managed services industry lies in collaboration and leveraging collective expertise. This partnership allows us to not only continue our growth trajectory but also enhance our ability to provide exceptional services, such as cybersecurity and risk management, to our clients. With New Charter's resources and support, we are confident in our capacity to stay ahead of industry trends and deliver top value to our clients and employees."

Azeddine Jakib, COO/CTO of BNMC, emphasized the importance of maintaining the company's culture and values throughout the partnership.

"At BNMC, our commitment has always been to grow the business while maintaining the highest standards of service. Joining New Charter enables us to achieve these goals while gaining access to additional resources and support. We're excited about the opportunities this partnership brings and look forward to continuing to provide innovative solutions that meet evolving needs. Our goal remains unchanged: to grow, take care of our people, and ensure our solid service. New Charter offers us the ability to achieve these goals and tap into new markets while preserving our culture and client-focused approach."

Peter Melby, CEO of New Charter Technologies, highlighted the mutual benefits of the partnership, stating, "We are thrilled to welcome BNMC to the New Charter platform. Their expertise and dedication to client satisfaction align perfectly with our mission to deliver innovative IT solutions and exceptional service."

Melby further commented on the partnership, emphasizing the importance of business modernization in today's rapidly evolving technological landscape.

"Today, businesses must constantly adapt and modernize to stay competitive," said Melby. "We need to be change agents. Our partnership with BNMC not only strengthens our service offerings but also underscores our commitment to helping businesses navigate and thrive in the current business landscape. Together, we can empower our clients to embrace innovative technologies to achieve their strategic goals."

The partnership between New Charter Technologies and BNMC means more resources and collaboration for clients, helping them navigate the evolving business landscape, addressing their challenges, and modernizing their businesses with technology.

About New Charter Technologies

New Charter Technologies is building a caliber of business the IT industry hasn't yet seen. Serving small-to-medium sized businesses in 10+ industries across North America, we deliver best-in-class technology solutions to propel our clients into the digital world. Learn more at newchartertech.com.

About BNMC

Founded in 1991, BNMC has been providing professional IT Solutions for businesses, as their trusted advisor, in and around Massachusetts and across New England for over 34 years. BNMC strives to give our clients Enterprise-level services and solutions at prices that work for small and mid-size businesses as well as K-12 schools, higher education and local or state government. Time and experience have helped them develop best practices and workflow procedures around a proactive philosophy designed to keep their customer's focus on the business, not maintaining and supporting technology. For companies and organization with no IT staff, BNMC's team of experts can become your outsourced IT department (IT managed services); responding to issues quickly, often before you even know about them. As your NetPartner, they cover everything from servers and network infrastructure to computers, workstations and mobile devices. In essence, BNMC provides end-to-end solutions for all of your technology needs, either on premise or in the Cloud. For companies with an existing IT department, BNMC's team of senior system engineers offers Co-Managed Enterprise IT Support as well as project and consulting services. The focus is to respond quickly to Level 2 & 3 requests, support technology acquisition needs and provide executive-level insights for planning how your IT supports your company's goals. Learn more at bnmc.net.